

Chesapeake Legal Alliance (CLA)
CLA 2023-2024 Cash Flow and Actual P&L

		Actual											
		July	August	September	October	November	December	January	February	March	April	May	June
Beginning Cash*	\$737,778 (1.038K. -300K Reserve)												
Income													
Foundation Grants		\$ 22,000	\$ -	\$ 40,000	\$ 107,500	\$ 55,000	\$ 72,000	\$ 12,000	\$ 10,000	\$ -	\$ 50,000	\$ 40,000	\$ 3,500
Corporate Contributions		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15,099	\$ 2,413
Legal Fees		\$ -	\$ -	\$ -	\$ -	\$ -	\$ 318,500	\$ (14,594)	\$ -	\$ -	\$ -	\$ -	\$ -
Individual Contributions		\$ 1,790	\$ 2,276	\$ 1,852	\$ 9,488	\$ 19,448	\$ 103,068	\$ 14,210	\$ 7,234	\$ 3,403	\$ 4,891	\$ 6,032	\$ -
Interest & Dividend Income		\$ 4,563	\$ 4,448	\$ 4,347	\$ 4,380	\$ 4,235	\$ 4,370	\$ 4,486	\$ 4,642	\$ 4,903	\$ 4,708	\$ 4,876	\$ 4,557
Total Funds Available	\$737,778 (1.038K. -300K Reserve)	\$ 28,354	\$ 6,724	\$ 46,199	\$ 121,368	\$ 78,683	\$ 497,939	\$ 16,102	\$ 21,876	\$ 8,305	\$ 59,599	\$ 66,007	\$ 10,470
Expenses													
Fixed Expenses		\$ 70,006	\$ 66,711	\$ 65,630	\$ 68,998	\$ 84,455	\$ 102,782	\$ 87,143	\$ 64,599	\$ 88,898	\$ 75,886	\$ 66,713	\$ 72,710
Variable Expenses		\$ 2,301	\$ 3,233	\$ 9,192	\$ 12,794	\$ 12,729	\$ 14,491	\$ 1,850	\$ 6,347	\$ 7,215	\$ 6,494	\$ 11,240	\$ 10,254
Reserve Allocation													
Total Expenses		\$ 72,307	\$ 69,944	\$ 74,822	\$ 81,792	\$ 97,184	\$ 117,273	\$ 88,993	\$ 70,946	\$ 96,113	\$ 82,380	\$ 77,952	\$ 82,964
Net Income		\$ (43,954)	\$ (63,220)	\$ (28,622)	\$ 39,576	\$ (18,501)	\$ 380,666	\$ (72,891)	\$ (49,070)	\$ (87,807)	\$ (22,781)	\$ (11,945)	\$ (72,494)
Operating Cash Flow	\$ 737,778	\$ 693,824	\$ 630,604	\$ 601,982	\$ 641,558	\$ 623,058	\$ 1,003,723	\$ 930,833	\$ 881,763	\$ 793,956	\$ 771,175	\$ 759,229	\$ 686,735



Chesapeake Legal Alliance
Budget vs. Actuals: CLA 2024 Budget - FY24 P&L
 July 2023 - May 2024

	Q1 Jul - Sep, 2023			Q2 Oct - Dec, 2023			Q3 January - March 2024			Q4 April-June 2024			Totals		
	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance	Actual	Budget	Variance
Revenue															
4000 Foundation Grants	62,000	90,000	-28,000	234,500	270,000	-35,500	22,000	80,000	-58,000	93,500	110,000	-16,500	412,000	550,000	-138,000
4100 Corporation Contributions		625	-625		625	-625		625	-625	17,512	625	16,887	17,512	2,500	15,012
4200 Legal Fees		0	0	318,500	100,000	218,500	-14,594	70,000	-84,594		0	0	303,906	170,000	133,906
Total 4300 Individual Contributions	\$ 5,918	\$ 40,000	-\$ 34,082	\$ 132,004	\$ 40,000	\$ 92,004	\$ 24,847	\$ 40,000	-\$ 15,153	\$ 10,923	\$ 40,000	-\$ 29,077	\$ 173,691	\$ 160,000	\$ 13,691
Total Revenue	\$ 67,918	\$ 130,625	-\$ 62,707	\$ 685,004	\$ 410,625	\$ 274,379	\$ 32,253	\$ 190,625	-\$ 158,372	\$ 121,934	\$ 150,625	-\$ 28,690	\$ 907,109	\$ 882,500	\$ 24,609
Gross Profit	\$ 67,918	\$ 130,625	-\$ 62,707	\$ 685,004	\$ 410,625	\$ 274,379	\$ 32,253	\$ 190,625	-\$ 158,372	\$ 121,934	\$ 150,625	-\$ 28,690	\$ 907,109	\$ 882,500	\$ 24,609
Expenditures															
FIXED EXPENSES															
Total FINANCIAL SERVICES	\$ 2,318	\$ 4,523	-\$ 2,205	\$ 2,637	\$ 11,523	-\$ 8,886	\$ 2,580	\$ 4,523	-\$ 1,943	\$ 1,958	\$ 4,523	-\$ 2,565	\$ 9,493	\$ 25,092	-\$ 15,599
Total LEGAL & Compliance	\$ 4,242	\$ 5,700	-\$ 1,458	\$ 5,270	\$ 5,700	-\$ 430	\$ 7,345	\$ 5,700	-\$ 1,645	\$ 5,553	\$ 5,700	-\$ 147	\$ 22,409	\$ 22,800	-\$ 391
Total OCCUPANCY	\$ 4,380	\$ 5,375	-\$ 995	\$ 4,382	\$ 5,375	-\$ 993	\$ 4,722	\$ 5,375	-\$ 653	\$ 4,401	\$ 5,375	-\$ 974	\$ 17,885	\$ 21,500	-\$ 3,615
Total OFFICE	\$ 759	\$ 875	-\$ 116	\$ 2,016	\$ 875	-\$ 1,141	\$ 250	\$ 875	-\$ 625	\$ 540	\$ 875	-\$ 335	\$ 3,564	\$ 3,500	-\$ 64
Total STAFF EXPENSES	\$ 190,649	\$ 212,750	-\$ 22,101	\$ 241,930	\$ 226,750	-\$ 15,180	\$ 225,743	\$ 226,750	-\$ 1,007	\$ 202,856	\$ 212,750	-\$ 9,894	\$ 861,179	\$ 879,000	-\$ 17,822
Total FIXED EXPENSES	\$ 202,347	\$ 229,223	-\$ 26,876	\$ 256,235	\$ 250,223	\$ 6,012	\$ 240,640	\$ 243,223	-\$ 2,583	\$ 215,309	\$ 329,223	-\$ 113,914	\$ 914,530	\$ 1,051,892	-\$ 137,362
VARIABLE EXPENSES															
Total BUSINESS ENTERTAINMENT	\$ 716	\$ 2,312	-\$ 1,597	\$ 3,973	\$ 2,312	-\$ 1,661	\$ 1,881	\$ 2,312	-\$ 432	\$ 1,021	\$ 2,312	-\$ 1,292	\$ 7,591	\$ 9,250	-\$ 1,659
Total FUNDRAISING	\$ 8,462	\$ 5,063	\$ 3,400	\$ 21,383	\$ 5,063	\$ 16,321	\$ 3,938	\$ 5,063	-\$ 1,124	\$ 6,201	\$ 25,063	-\$ 18,862	\$ 39,984	\$ 40,250	-\$ 266
Total GENERAL CLA PROGRAM EXPENSES	\$ 4,041	\$ 5,387	-\$ 1,346	\$ 12,623	\$ 5,387	\$ 7,235	\$ 1,658	\$ 5,387	-\$ 3,729	\$ 3,910	\$ 5,387	-\$ 1,478	\$ 22,232	\$ 21,550	\$ 682
Total INDIVIDUAL PROGRAM EXPENSES	\$ 1,056	\$ 9,113	-\$ 8,057	\$ 1,606	\$ 4,113	-\$ 2,507	\$ 4,241	\$ 9,113	-\$ 4,871	\$ 6,207	\$ 4,113	-\$ 2,094	\$ 13,110	\$ 26,450	-\$ 13,341
Total TECHNOLOGY	\$ 450	\$ 1,088	-\$ 637	\$ 429	\$ 1,088	-\$ 659	\$ 3,693	\$ 1,088	-\$ 2,605	\$ 10,649	\$ 1,088	-\$ 9,562	\$ 15,221	\$ 4,350	-\$ 10,871
Total VARIABLE EXPENSES	\$ 14,725	\$ 22,963	-\$ 8,237	\$ 40,013	\$ 17,963	\$ 22,051	\$ 15,412	\$ 22,963	-\$ 7,551	\$ 27,987	\$ 37,963	-\$ 9,975	\$ 98,137	\$ 101,850	-\$ 3,713
Total Expenditures	\$ 217,072	\$ 252,186	-\$ 35,114	\$ 296,248	\$ 268,186	\$ 28,063	\$ 256,051	\$ 266,186	-\$ 10,134	\$ 243,296	\$ 367,186	-\$ 123,890	\$ 1,012,668	\$ 1,153,742	-\$ 141,074
Net Operating Revenue	-\$ 149,154	-\$ 121,561	-\$ 27,593	\$ 388,756	\$ 142,439	\$ 246,316	-\$ 223,799	-\$ 75,561	\$ 148,238	-\$ 121,361	\$ 216,561	-\$ 95,199	-\$ 105,558	-\$ 271,242	\$ 165,684
Total Other Revenue	\$ 13,358	\$ 8,250	\$ 5,108	\$ 12,986	\$ 8,250	\$ 4,736	\$ 14,031	\$ 8,250	\$ 5,781	\$ 14,141	\$ 8,250	\$ 5,891	\$ 54,516	\$ 33,000	\$ 21,516
Beginning Cash	<u>737,778</u>			<u>601,982</u>			<u>1,003,723</u>			<u>793,956</u>			<u>686,735</u>		
Ending Cash	<u>601,982</u>			<u>1,003,723</u>			<u>793,956</u>			<u>686,735</u>			<u>686,735</u>		